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SAP SD ECC CURRICULUM

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Intro to the **SAP SD ECC**

The course is designed to prepare you for entry & advance level job roles in the field of ERP Programming & Technologies. The course is a right blend of theory and practice ensuring student teacher engagement throughout the course.

Topics include Overview of Sales & Distribution, Define Enterprise Structure, Creating Master Data, Documents, Pre-Sales Activities, Creating, Processing and controlling, Delivery Processing, Pricing Procedures, Fast Material Entry in Sales order, Sales order Types, Outline agreements, . Special Business Processes, Shipping , Billing Processing, . Posting billing document to Accounts, Credit management, ERP system, using predefined business processes, Cross Functional settings in SD, Advanced Topics.

Objectives of the **SAP SD ECC TRAINING**

- Configuration and Implementation for SAP ECC Sales & Distribution
- Hands-on experience with SAP ECC SD
- Be able to take SAP ECC Sales & Distribution Certification exam
- Understand how a required business process runs on SAP
- Integration of SAP ECC Sales & Distribution with Finance & Logistics module
- SAP SD Closing Cockpit

Prerequisites of the **SAP SD ECC TRAINING**

- The course is prefect for absolute beginners. Having Basic knowledge of Sales & Distribution Processes is helpful.

Modules covered under **SAP SD ECC Training Program**

Module 1 : Overview of Sales & Distribution
- Organizational structures
- Sales and distribution aspect
- Materials management aspect
- Finance and accounting aspect
- Document flow and process chain
- Business Partners

Module 2 : Define Enterprise Structure
- Enterprise Structure in Sales
- Definition and Assign Organizational Elements
- Document Types in Sales and Distribution

Module 3 : Creating Master Data
- Material Master Record
- Customer Master Record
- Customer Material Info Records
- Condition Master Data
- Partner Functions
- Defining Account Groups for Partner Functions
- Creating No Ranges and Assignment

Module 4 : Documents
- Document Types and Function – Sales, Deliveries and Billing
- Document Control – Document type, item category control and determination schedule line category control and determination
- Copy Control – Requirements Data Transfer Routines document Flow and Pricing Type in Sales & Distribution

Modules covered under **SAP SD ECC Training Program**

Module 5 : Pre-Sales Activities

- Sales Document structure
- Inquiries
- Quotations
- Sales support

Module 6 : Creating, Processing and controlling

- Sales Order Processing
- Sales document types
- Creation of sales order with reference
- Item Categories
- Schedule lines Categories
- Partner determination
- Contracts and scheduling agreements
- Copy Control
- Log of incomplete items
- Material determination, material listing/exclusion
- Free goods

Module 7 : Delivery Processing

- Creating and processing deliveries
- Controlling inbound and outbound deliveries Packing
- Packing Functions
- Good receipt and goods issue
- Stock transfer with delivery

Modules covered under SAP SD ECC Training Program

Module 8 :   Pricing Procedures
- Defining and maintaining prices, surcharges, and discounts
- Condition Technique
- Condition Type
- Access Sequence
- Condition Record
- Creating condition tables, access sequences, and condition types
- Price determination
- Promotions and Rebate processing
- Definition and maintenance of prices, surcharges, and discounts

Module 9 :   Fast Material Entry in Sales order
- Product Proposals
- Material Listing and exclusion
- Material Determination
- Free goods

Module 10 :   Sales order Types
- Rush order
- Cash Sales
- Free of charge deliveries

Module 11 :   Outline agreements
- Contracts
- Scheduling agreements

Modules covered under **SAP SD ECC Training Program**

Module 12 :   Special Business Processes
- Consignments
- Bill of material

Module 13 :   Shipping
- Overview of shipping
- Shipping point and route determination
- Creating and controlling outbound delivery
- Delivery processing
- Picking
- Picking conformation
- Processing packing material
- Packing
- Goods issue

Module 14 :   Billing Processing
- Billing document types
- Credit and Debit memos
- Methods for crating Billing Documents
- Collective processing of billing documents
- Creation of billing documents
- Controlling billing documents
- Billing plan
- Revenue account determination

Module 15 :   Posting billing document to Accounts
- Business Area account assignment
- Special Features of SD & FI Interface

Modules covered under **SAP SD ECC Training Program**

Module 16 :   Credit management
- Integrated case study
- Implementation of a fictitious demo company in an "empty" delivery client

Module 17 :   ERP system, using predefined business processes
- Mapping the enterprise structure
- Implementing sales transactions, delivery and billing processes, institution-specific price determination requests

Module 18 :   Cross Functional settings in SD
- Copying control
- Output determination
- Text Control
- Overview of configuring printed documents in SD
- Introduction to basic system enhancements (user exits)
- Introduction to personalization (e.g. transaction variants)

Module 19 :   Advanced Topics
- Inter Company Business Processing
- Third Party order processing
- Cross Company Stock Transfers(STO)
- Text determination
- Partner determination
- Output determination
- An Overview of CRM and its relationship with SD

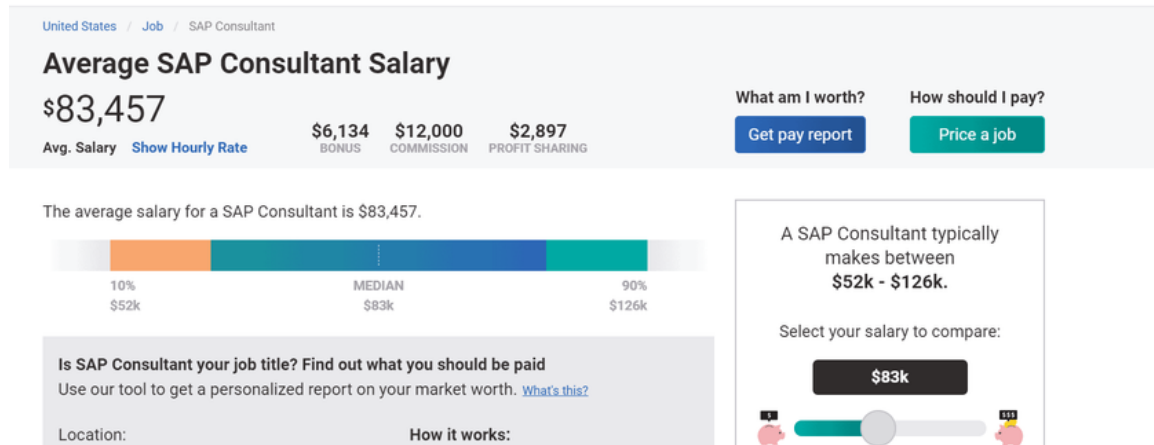# Modules covered under SAP SD ECC Training Program

Module 20 : Integration of SD with other Modules

- Integration with Material Management
- Procurement cycle
- Integration with Finance
- Procurement Process
- Integration with Controlling

Module 21 : Real Time Scenarios

- Project Preparation
- Resolving tickets
- LSMW
- Implementation overview
- Support and maintenance process

Benefits as **SAP SD ECC Training**

Our Training Benefits as **SAP SD ECC Program**

- Our complete training is constructed as per the current industry standard.
- Live Project & Industrial Based Training.
- One of the biggest team of Certified Expert & Competent Trainers.
- Easy to understand study material.
- Regular and Weekends classes for IT & Software training is provided.
- Interaction, analysis and case studies are an integral part of the training.
- Smart Labs with Real Latest Equipments.
- Students are free to access the labs for an unlimited number of hours
- Free Study Material, e-PDFs, Video Trainings, Sample Questions.
- Globally Recognized Course Completion Certificate.
- The ability to retake the class at no-charge as often as desired.
- One-on-One attention from instructors.
- Helps students to take knowledge of complex technical concepts.
- Post Training Support will help the students.
- Personality Development & Interview Preparation classes.
- 100% Job Assistance with dedicated training & placement team.

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(In-Class & Live Online Training by Industry Experts)

5740+
Batches Completed

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Students Trained

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Skilled Instructors

Our Latest Reviews

Hi All, I am Shilpa and i have done my Certification from TechVidya. The study environment is good and trainers are full of knowledge. I personally recommend TechVidya Institute to all the students who looking for quality education and sincere about there future.

I am grateful to TechVidya - both the faculty and the Training & Placement Department. They've made efforts ensuring maximum number of placed students. The Institute started grooming us for placements in the first few months including courses such as Professional Excellence Program and Professional Skills Enhancement. I suggest to join TechVidya which comes under top 10 IT & Software training institute.

Hi I am Amit Kumar and my Enrollment ID with TechVidya is TV230967. I completed my Certification from TechVidya. They provides IT & Software courses in more practical & real scenario basis. Complete project based training help me to sharpen my technical skills.

TechVidya has always believed in helping and guiding its students and it was no different during the placement time. Regular classes held to help us with our aptitude and technical skills. Recommend to all the students who looking for best computer classes with quality education. Thanks TechVidya for explore my career.

Career Assistance Services

Career Oriented Sessions

Throughout the Course

Resume & LinkedIn Profile Building

After 70% of the Course Completion

Mock Interview Preparation

After 80% of the Course Completion

1 on 1 Career Mentoring Sessions

After 90% of the Course Completion

Assured Interviews

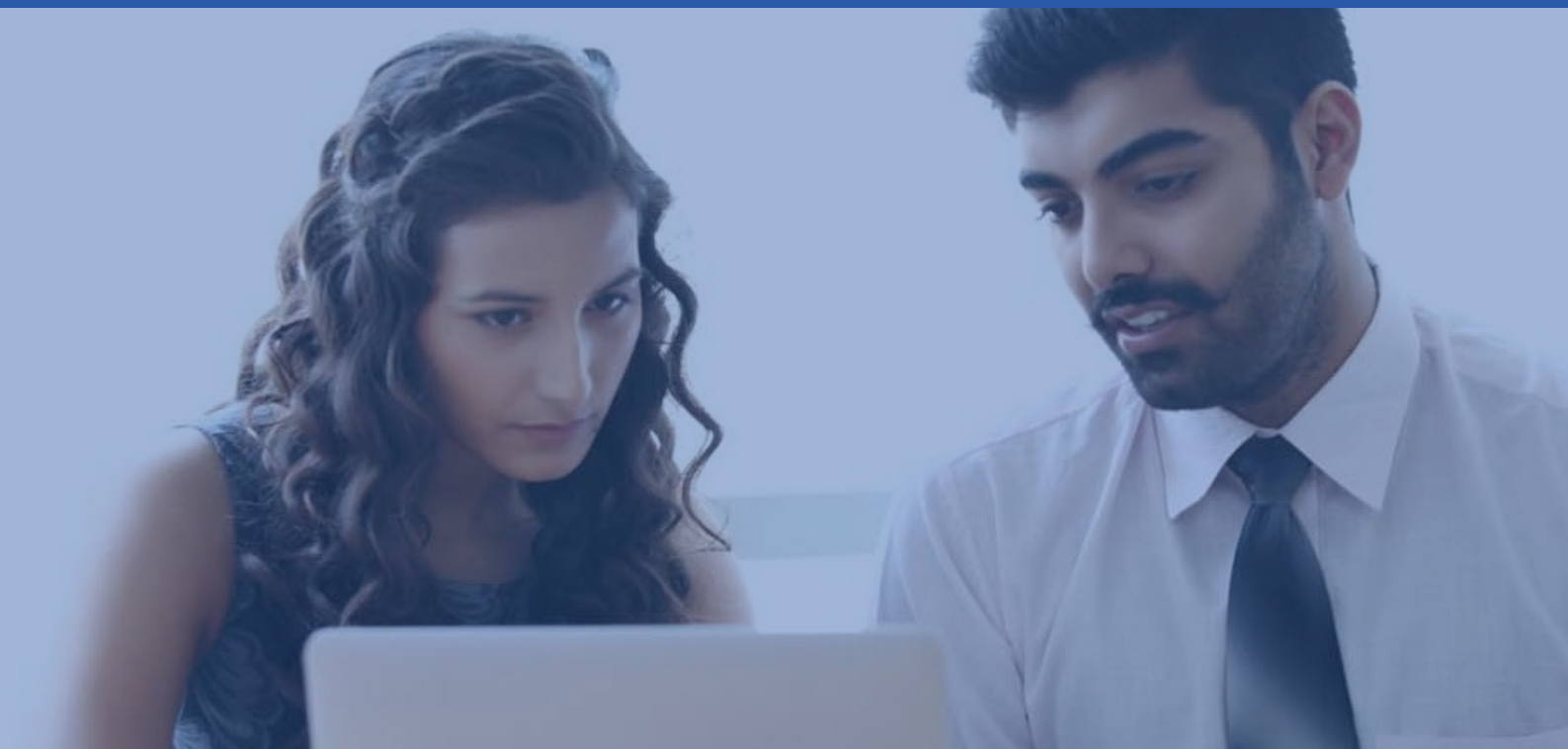After 90% of the Course Completion

1 Year Placement Assistance

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Building better cities

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ET Now- Startup Central

TIMESNOWNEWS.COM

22-Dec

What skills in demand &
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THE HINDU BusinessLine

14-Nov

Turning executive
education into class act

Education TIMES

30-Sep

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How TechVidya enhance
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THE ECONOMIC TIMES

16-Jun

The journey of an
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Contact Us

Address:

TechVidya Career Private Limited
A-78, Ground Floor
Sector-2, Noida, Uttar Pradesh
Landmark: Front of Metro Sec-15

Number & Mail ID:

+91 83759 66700
+91 98714 38701
Email: info@techvidya.education
www.techvidya.education

https://www.facebook.com/techvidya15

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